

2023 Marketing and Public Relations Highlights



Press Coverage





56.5% OF TOTAL PRESS COVERAGE WERE **MENTIONS**

43.5% WFRF FFATURES!



100%

OF OUR TOTAL PRESS COVERAGE WAS POSITIVE OR NEUTRAL

Local Exposure Included:

(but not limited to)







































17.255 **TICKETS** SOLD

THOUSANDS KICKED OFF THEIR CHRISTMAS WITH US!

Look How We've Grown! 2021 2022 2023 15,503 **TICKETS SOLD** 7,843 17,255 SOCIAL MEDIA FOLLOWERS 6,843 11,633 15,405 12.854 20,848 **FACEBOOK EVENT RESPONSES** 21.823 PAGE ENGAGEMENTS 98,433 507,555 1.052,900 **ENGAGEMENTS ACROSS SOCIAL MEDIA CHANNELS** 114,808 863,592 1,248,386 16.6M 70.7M 322.2M IMPRESSIONS ACROSS ALL CHANNELS

Website Visitor Duration

USER **AVERAGE SESSION** DURATION



GEORGIA FESTIVAL OF TREES REPORTED A 276% INCREASE OVER THE INDUSTRY STANDARD!

TOTAL 92.285

SESSIONS

TOTAL 165.851

PAGE VIEWS

Hours of Exposure



UP 108% FROM 2022

Community Impact

GIFTED OVER 600

FREE TICKETS TO LOCAL COMMUNITY-BASED PROGRAMS SERVING UNDERPRIVILEGED AND AT-RISK CHILDREN/ **FAMILIES**

PROVIDED DISCOUNTED TICKETS TO 303

ATLANTA-AREA SCHOOLS (FOCUSING ON SCHOOLS **INSIDE THE 285** PERIMETER)

EMBRACED THE SENIOR COMMUNITY WITH OVER 2200 **GUESTS ON SENIOR DAY**

INCREASED AWARENESS. VOLUNTEERISM, AND CHARITABLE CONTRIBUTIONS TO STREET GRACE AND ATLANTA REDEMPTION INK IN 2023

OFFERED PERFORMANCE **OPPORTUNITIES TO** 149 MUSIC/DANCE GROUPS

Social Media Stats



1.248.386 **ENGAGEMENTS** ACROSS PAID AND ORGANIC ADS



5.381.923 IMPRESSIONS FROM DIGITAL ADS



3.772 **NEW FOLLOWERS** ACROSS SOCIAL MEDIA



21.823

FACEBOOK EVENT RESPONSES



81.387 POST LINK CLICKS FROM SOCIAL **MEDIA**

2024 Sponsorship Levels

	Presenting Sponsor (\$100,000)	Platinum Sponsor (\$50,000)	Gold Sponsor (\$25,000)	Silver Sponsor (\$10,000)	Bronze Sponsor (\$5,000)
Event Tickets		*			
Recognition on Festival Website	:	***		:	:
First Night Celebration Gala Tickets					***
Prominent Display of Company Tree	:	*		:	
Ad in Festival Program	Full	Full	½ Page	½ Page	
Auction Platform Advertising	***				
Naming Rights to a Day/ Area**					
Sponsor Highlight on Social Media					
Logo on Select Marketing Materials					
Sponsor Main Stage or First Night Gala		*			
Festival Provided Designer Tree					
Radio/TV/Billboard Ad Mentions					

**Festival Areas/Days Naming Right Options

Platinum Level:

• First Night Celebration

Main Stage

Gold Level:

- Reindeer Games Gift Shops
- Photos with Santa
- Tree-Mendous Auction
- Christmas LEGO Competition
- Little Elves Driving Academy
- Senior Day
- Educator's Day
- First Responder's Day
- Veteran's Day

Silver Level:

- Santa's Workshop
- Feature Tree
- First Look Entryway
- Grand Entrance
- Gingerbread Competition
- Wreath Collection
- Centerpiece Collection
- Nativity Collection
- Scents of the Season

2024 Sponsorship Levels

PRESENTING SPONSOR: \$100.000

- · Radio/television/billboard ad mentions
- Sponsor logo on all Georgia Festival of Trees collateral
- Festival prepared, 9-foot designer Christmas tree prominently placed in the auction under the sponsor's name
- · Sponsor highlights in social media
- Auction platform advertising | Advertising during Festival
- (10) First Night Celebration Gala Tickets
- Festival Website Recognition
- Event Tickets



PLATINUM SPONSOR: \$50.000

- Naming rights for either the First Night Celebration Gala or Main Stage
- Festival prepared, 9-foot designer Christmas tree prominently placed in the auction under the sponsor's name
- Logo on Select Marketing Materials
- · Sponsor highlights in social media
- Auction platform advertising

- Full page ad in Festival program
- On-site advertising during the Festival
- (8) First Night Celebration Gala Tickets
- Festival Website Recognition
- Event Tickets

GOLD SPONSOR: \$25,000

- Naming rights on one of these days/areas:
- Photos with Santa
- Reindeer Games
- Gift Shops
- Senior Day • First Responder's Day • Veteran's Day
- Educator's Day

- Tree-Mendous Auction Little Elves Driving Academy
- Logo on Select Marketing Materials
- · Sponsor highlights in social media
- · Auction platform advertising On-site advertising during Festival
- (6) First Night Celebration Gala Tickets
- Advertisement in Festival program: ½ page
- Festival Website Recognition
- Event Tickets

SILVER SPONSOR: \$10.000

- Naming rights on one of these areas:
- Feature Tree
- Santa's Workshop First Look Entryway

• (4) First Night Celebration Gala Tickets

Logo on Select Marketing Materials

- Gingerbread Competition
- Grand Entrance
- Wreath Collection
- Nativity Collection
- Scents of the Season Centerpiece Collection
- Advertisement in Festival program: 1/4 page
- · On-site advertising during the Festival
- Event Tickets

BRONZE SPONSOR: \$5.000

Festival Website Recognition

- · On-site advertising during the Festival
- (2) First Night Celebration Gala Tickets
- Festival Website Recognition
- Event Tickets

FRIENDS OF THE FESTIVAL: (\$500-\$4,999)

- Logo included in Festival Program
- Festival Website Recognition
- Event Tickets

*Sponsorships can be customized to meet both your business and philanthropic needs.